To earn, to spend, to work, to earn, to spend again-

The store-wide sale which will be inaugurated to-morrow morning is entirely without precedent. There is no measure by which its magnitude may be compared. We present this all-embracing merchandise event to give such impetus as we may to a condition which we believe has already begun to assert itself.

This great nation of ours is all more or less a gigantic co-operative society—much as though we had all agreed to consume the products of each other's endeavor to the end that great markets and tremendous production might be created and sustained and lucrative employment thus assured to all. To earn, to spend, to work, to earn, to spend again-a great, wonderful cycle of constant earning capacity and purchasing ability, each entirely dependent upon the other.

That you cannot spend if you do not earn, is evident enough. But that you cannot earn if you do not spend is a thousand times deeper and more vital truth.

## **Every Department** the store and how each is affected

(Exception—The Victrola Department.) Price reductions cannot be made on Victor Talking Machines, Victor Records or Victor Accessories. "The Easy Way to Purchase"—Simpson-Crawford Convenient Payment Plan—will be available to all intending Victrola purchasers.

Silks 15% to 50% Off ON SALE BEGINNING TO-MORROW 20% to 50% Off

Women's and Misses' Coats, Suits, Dresses, Furs 15% to 50% Off Advertised Wednesday, Jan. 20 ON SALE BEGINNING TO-MORROW

Muslin Underwear.Blouses.Cor- Women's & sets. Infants'Wear Children's Shoes 15% to 35% Off Advertised Thursday, Jan. 21 ON SALE BEGINNING TO-MORROW

Men's & Boys' Clothing and Furnishings 10% to 50% Off Advertised Friday, Jan. 22 SALE BEGINNING TO-MORROW

**Upholsteries** 20% to 50% Off Advertised Sunday, Jan. 24 SALE BEGINNING TO-MORROW

Household & Fancy Linens 15% to 35% Off Advertised Monday, Jan. 25 SALE BEGINNING TO-MORROW ON

Dress Goods and PieceWoolens 15% to 30% Off

Advertised Tuesday, Jan. 19 ON SALE BEGINNING TO-MORROW

Gloves, Hosiery, Wrappers, etc. 10% to 50% Off Advertised Wednesday, Jan. 20 ON SALE BEGINNING TO-MORROW

20% to 50% Off

Advertised Thursday, Jan. 21 ON SALE BEGINNING TO-MORROW

Men's and Boys' Shoes 10% to 35% Off

ON SALE BEGINNING TO-MORROW

Furniture, Rugs, Pictures, Silverware, Jewelry, etc. 20% to 35% Off

Advertised Sunday, Jan. 24 ON SALE BEGINNING TO-MORROW

Blankets, etc. 10% to 35% Off

Wash Goods Advertised Tuesday, Jan. 19
ON SALE BEGINNING TO-MORROW

Notions and Dressmaking Supplies 15% to 30% Off

Advertised Tuesday, Jan. 19 ON SALE BEGINNING TO-MORROW

Chinaware and Crockery 10% to 35% Off

Advertised Sunday, Jan. 24
ON SALE BEGINNING TO-MORROW

Kitchenware 10% to 35% Off Advertised Sunday, Jan. 24
ON SALE BEGINNING TO-MORROW

White Goods, Towels, Sheets, **Bed Spreads** 15% to 35% Off

Advertised Monday, Jan. 25
ON SALE BEGINNING TO-MORROW

Toilet Articles 10% to 35% Off Advertised Monday, Jan. 25
SALE BEGINNING TO-MORROW ON SALE BEGINNING TO-MORROW

DOUBLE COUPONS FREE With Forenoon Purchases

SINGLE COUPONS FREE With Afternoon Purchases

\$2.50 IN GOODS FREE for Each Filled Book of Surety Coupons

Every department in the entire store (one exception elsewhere noted) has been focussed in this titanic selling event.

Thousands of articles in the various departments have been subjected to a compelling discount. As an instance: Our January Sale of Silks was scheduled to open February 1st. Great, new stocks were brought from the mills. Prices were to be very low indeed. Now here is the point—these silks will go on sale to-morrow at reductions of 15 to 50 per cent. See Tuesday's Evening Journal and World. Just so with the Housefurnishings, Dresses, Undermuslins, Gloves, Shoes, Hosiery—everything.

Why, the whole store is on sale—simply ablaze with big events—and every stock will be replaced, as fast as sold, with new goods which, too, will be marked just as we have marked these!

What this country needs is work—new orders for new factory goods. Orders mean factory employment, office employment, transporting employment, selling employment—thus earning capacity and purchasing ability all along

We believe the "hard times" are becoming "better times"—and growing better

We believe that the Fear-of-Reduced-Income has lost its hypnotic stare—that you are ready now to "live" again, enjoy again—work and earn and spend again.

Upon our ability to earn and our liberality in spending is built the structure of our national prosperity. To wear good clothes, and good shoes; to live in a real home with real home comforts; to buy and enjoy the comforts which our neighbor creates for us that he may enjoy the comforts which we create-to live fully, freely, respectably—that is what makes the wheels go round!

Industries everywhere are eager to make profit-concessions to get their factories under way and to give employment to their organizations. This store and every other store is willing to make concessions to the same end

This great event is only a starter.

We trust there will be many others of as high conception in all lines of industry. We trust that earners will lend their aid in purchasing such goods as they have put off purchasing for the past year, and take advantage now while every help is needed, and every opportunity is given.

At least one department will be itemized in the papers every day—will be listed in a plain-fact and plain-price manner that you may see and compare. But the prices in every department every day of this sale will be the same as they are to-morrow, when the sale opens. You can buy in any department to-morrow at the same unexampled savings that you will see on the day the items are put in print.

We Will Advertise Specific Items as Follows:

TUESDAY, JAN. 19-Silks, Dress Goods, Wash Goods, Notions, and Dressmakers' Supplies. WEDNESDAY, JAN. 20-Women's and Misses' Coats, Suits, Dresses and

Furs, Gloves, Hosiery and Underwear. THURSDAY JAN. 21-Women's Muslin Underwear, Waists, Corsets, Infants' Wear, Wrappers, Petticoats and Women's Shoes. FRIDAY, JAN. 22—Men's & Boys' Clothing, Men's & Boys' Shoes, Men's Furnishings.

SUNDAY, JAN. 24-Furniture, Rugs, Upholstery, Kitchen Goods, China, Pictures, Blankets, Clocks, Silverware. MONDAY, JAN. 25-Linens & White Goods, Toilet Goods.

THE PIANO DEPARTMENT has made wonderful purchases from the Laffargue Company and the Autopiano Company, especially for this event—all of which is told in detail today in the Evening Journal

things you have ing-buy NOW, share, and

Buy

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help your neighbor to share, Prosperity